

Principles for Getting the Job Done

ANSWER KEY*

Principles and Practices for Getting the Job Done

1. TALKED ABOUT
2. TRAINED FOR

Reasons Why People Fail to Perform Effectively

- a. WHAT
- b. HOW
- c. WHY
- d. BEYOND

3. MEASURED

Our Goals Should Be:

- | | |
|---------------|-----------------|
| a. SPECIFIC | d. RELEVANT |
| b. MEASURABLE | e. TRANSFERABLE |
| c. ACHIEVABLE | f. BIBLICAL |

4. CONFRONTED

5. REWARDED

Keys to Excellence in Your Organization

- | | |
|---------------|----------------|
| 1. EXCELLENCE | 8. IMPROVING |
| 2. AVERAGE | 9. 110% |
| 3. DETAIL | 10. RIGHT |
| 4. COMMITMENT | 11. BEST |
| 5. INTEGRITY | 12. PRESSURE |
| 6. RESPECT | 13. CONSISTENT |
| 7. SECOND | 14. LORD |

Date Last Revised: June 30, 2010

*MLM Book 5, Lesson 4

This course was originally designed by Equip Ministries, founded by John Maxwell. For more information on this and other John Maxwell leadership courses designed by Equip Ministries, go the website: www.iTeenChallenge.org